## Learning from Taylor, Kanye, and Nike

Social Media for Awareness and Customer Service



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@geanuracos

NEW ECONOMY CAMPAIGNS



# Ewitter



## Instagrant

### Poll #1

Are you using social media for your work with Calfresh?

- Facebook
- Twitter
- Instagram
- All of the above
- We don't use social media

## Brand values and social style guides

- Goals
- Brand values and descriptors
- Audiences
- Strategies (types of content and engagement style)
- Tactics (which platforms, advertising, contests)
- Tone and voice
- Content to emphasize and avoid
- Metrics and evaluation

## Content Marketing ideas:



- Recipes
- Farmer's markets
- Nonprofit partners
- Food banks
- Shopping strategies
- Featured retail partners



#### Marc Lloyd @marclloyd1

@jamieoliver these are delicious. Snack? I have nearly finished the lot :) #JamiesSuperFood







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Jamie Oliver retweeted



JamieOliver.com @JamieOliverCom · Sep 15

#TacoTuesday has to be @jamieoliver fish tacos + kiwi, lime & chilli salsa jamieol.com/hhy #JamiesSuperFood













Whole Foods Market @WholeFoods · Sep 19

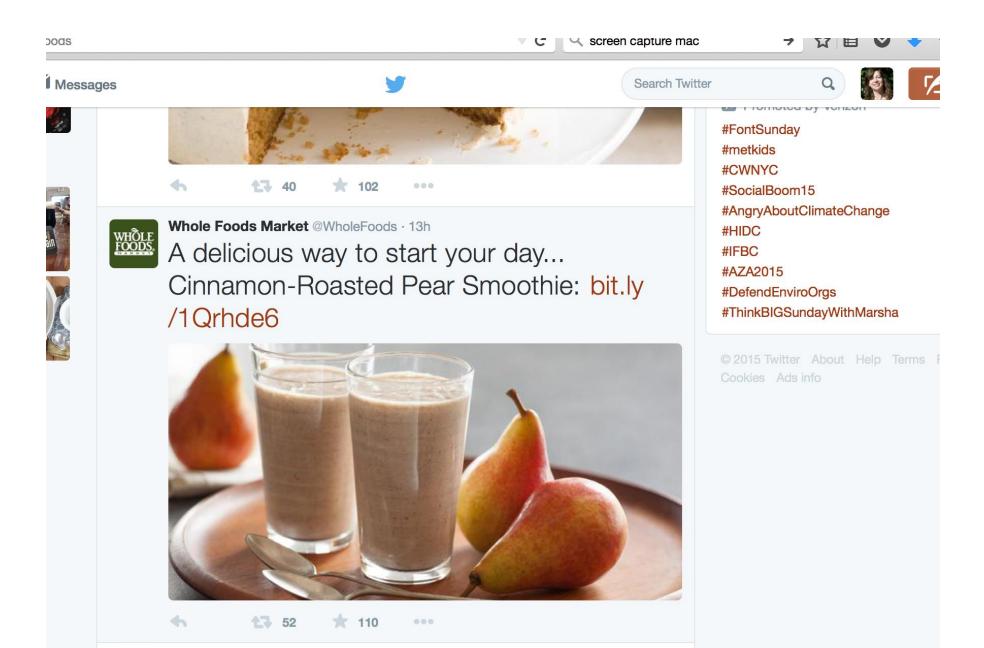
Veggies... They're what's for breakfast! Try these recipes to get them on your morning plate: bit.ly/1PdGaJA





Whole Foods Market @WholeFoods · Sep 19

Our very own Brewmaster shares his top picks for Oktoberfest-style beers: bit.ly/1OGubGj #Cheers4Beers



₹ 17 ★ 22 •••



Walmart @Walmart · Sep 12

Nachos FTW! Check out this twist on nachos & share a photo of your best Game Time recipe in the #walmartMVPcontest





Walmart @Walmart · Sep 11

.@SJP rocks #TheJordacheLook! Get the @JordacheJeans women's collection, only at Walmart. bit.ly/1KcD3Sd

## Customer Service goals:



- Be positive and polite
- Be direct
- Be quick
- Be empathetic
- If you can't solve the problem, admit it and refer to someone who can
- Follow up

### Poll #2

 Have you ever addressed a customer service complaint or issue using social media?

- Facebook
- Twitter
- Instagram
- All of the above
- We don't use social media



4

#### S.P.E.N.C.E @Spencetology · 2h

47

Apparently, there's some nationwide egg white shortage. Five separate trips to @Walmart, denied five times!

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#### Walmart @Walmart · 33m

@Spencetology Oh no! We are sorry to hear this. Were you able to speak with a manager to find out when more were expected in? -Sue

9:08 PM - 20 Sep 2015 · Details







Hide conversation

#### Tweets & replies Photos & videos

#### View 1 new Tweet



NY Savvy @NY\_Savvy · 16m

@Walmart pissed, brought almond butter. Go to use it today and this is what I find after I unscrew the lid. #wtf











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Walmart @Walmart · 11m

@NY\_Savvy We are sorry to see that! We take food safety seriously. Will you be able to return it to the store for a refund or exchange? -Sue

9:27 PM - 20 Sep 2015 · Details



Rick Cole and 2 others follow



Ellen Vollinger @emv52 · Sep 16

#CalFresh gets @USDA grant 1.usa.gov/1Kr5pZ3 @Jess\_Bartholow @LeoOfarrell @csend @CAFB







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LA2050 follows



Charis Hill @forestfirebears · Sep 11

@MFMSac I'm still waiting for your ever "coming soon" #calfresh #ebt program. Hungry poor people are waiting #midtownsac

11:45 PM - 11 Sep 2015 · Details







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Reply to @forestfirebears @MFMSac





32 likes

6w

viva\_la\_topknot Pretty food we oggled and did buy yesterday. AND COREY, I BOUGHT STEEL CUT, NON I INSTANT OATS. Now we wait until my CalFresh card gers some more credit on it, haha. \*\*\*\* #food #shopping #instagram #photos #topknot #obesetobeast #obesetobeastarmy #weightloss #fruit #vegetables #grains #oatmeal #oats #teamoats #greenfood #haul #calfresh #foodstamps #walmart #lucky

89monstermade Looks yummy

**80diet20sweat** Steel cut oats are pretty much the only oats I like. And I really like them. If you have a whole foods near you, they sell them in bulk for like \$1.29 a pound. It's the cheapest place I've found to get non instant steel cut.





45 likes

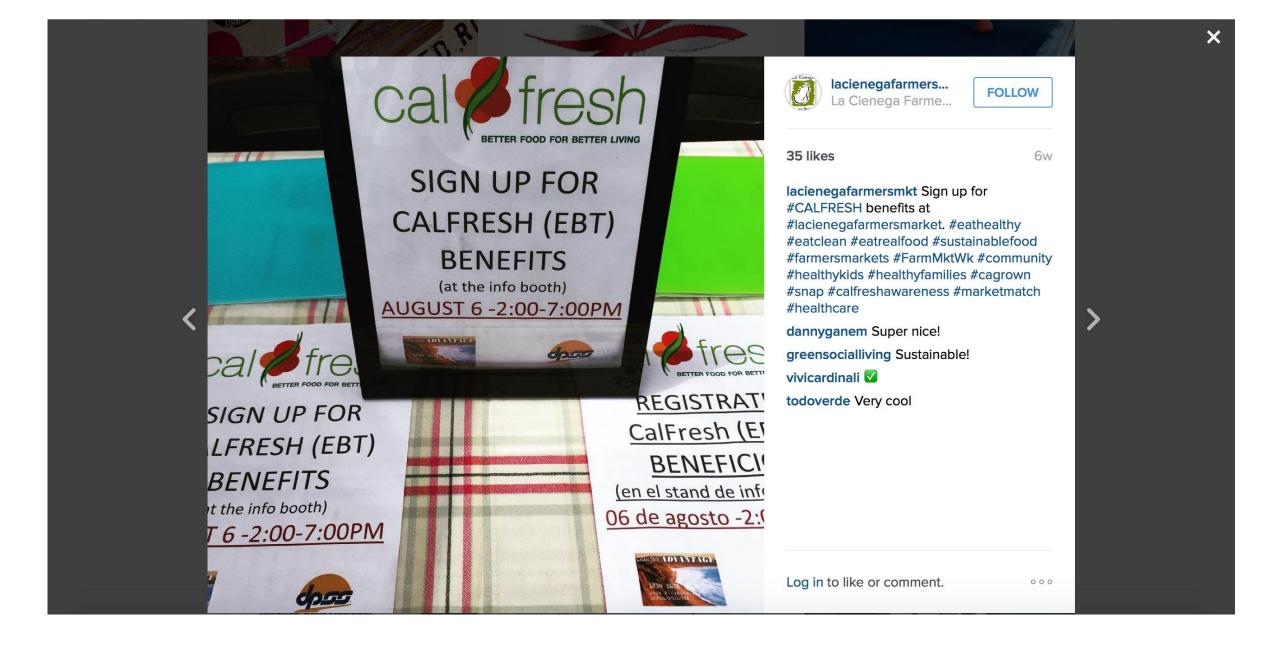
stopedb All I want for my birthday is some

gigglezzzzzzz 😂 😂 😂

stopedb #CalFresh benifits Imfao @gigglezzzzzzzz

gigglezzzzzzzz Ha Ha !! I see 😃 😄

mykoe\_nieto Today is the day?





23 likes

6w

kaiser\_so\_bay\_farmers\_mkt "Knowing where my family's food comes from"-Ruby on why she supports the MNP farmers market at Kaiser So Bay. #moretomarket #ilovefarmersmarkets #farmmktwk #healthyfood #healthyfamily #healthykids #eatclean #eatlocal #localfood #cagrown #localeats #localeconomy #familyfarm #kaiserfarmersmarket #kaiserpermanente #kpthrive #MarketMatch #healthychoices #healthcare #kidsofinstagram #southbay @marketmatch #calfresh #farmtotable

Farmers Markets





2w

childhoodgames, denisedaylight, wild\_jolteon, em.jn and dakoteeeers like this

tortoisesh3II Shout out to #calfresh for partnering with farmers markets and allowing @piltovian and my broke asses to eat fresh and #local food on occasion





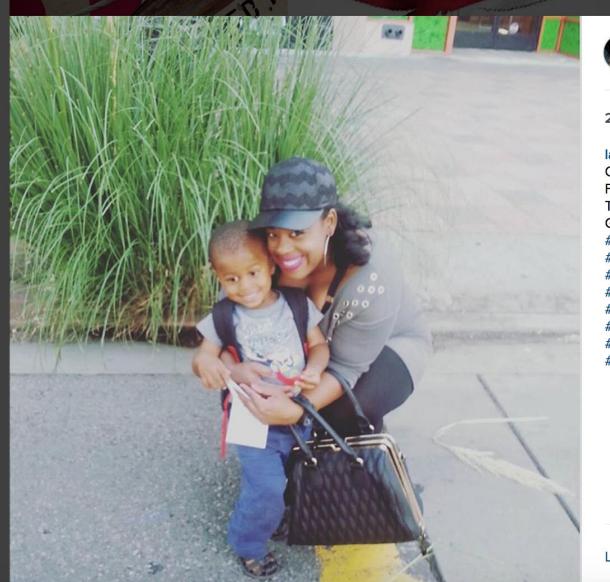
13 likes

6d

ackza770 healthy junk food ...I got all this food \$40 worth free today all tha is to the state of California Thanks illuminati for my #calfresh card I love #EBT aka #foodstamps if your in San Diego and need help with this I got mine in three days from signing up and they gave it to me In person go sign up it's on 10th ave downtown between B and C next door to the men's law center

ackza770 I want to donate somehow to the people in Donetsk and lugansk I feel like they might not be starving anymore eel who else is nowadays? What regions of the world seriously need food aid? I can help Gove rides to people on San Diego who need a ride downtown to the ebt office aka calfresh family resource office

julianhosp Pretty cool:)





24 likes

3d

ladymichelleonair Momma's Baby Came
Out To Enjoy The Farmer's Market
Festivities! Work And Family At The Same
Time Makes A GREAT Combo! Good Music,
Good Times! #AcceleratedRadio #Radio
#Broadcasting #InglewoodFarmersMarket
#FarmersMarket
#SJLI #BuildsomethingBIG
#BSB #CalFresh #MarketMatch
#LearnGrowChange #CityOfChamps
#Inglewood #California #Cali #Success
#Succeed #Organic #Fun #Music
#GoodTimes